Aligning Product Regulation and Corporate Governance

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Regulating new technologies

- New technologies/applications bring new risks
 - Some are foreseen and can be managed ex ante
 - Others are unforeseen emergent risks
- How to manage emergent risks?
 - Precautionary principle: restrict deployment until tested, regulate w.r.t. safety
 - Proportionality: permit deployment subject to close monitoring and reassessment on emergence of issues







The AI Regulation

- Some Al use-cases prohibited: unacceptable risks
- Minimum standards for high-risk AI systems
 - Including credit assessment of natural persons
 - Covering e.g. data requirements, transparency, oversight by natural persons, robustness, cybersecurity, etc.
 - Conformity assessment before deployment → CE marking
- Providers encouraged to apply these standards voluntarily to *low-risk* systems as well
- Sandboxes to facilitate controlled experimentation







Oversight and Enforcement

- For financial services, devolved to financial services supervisors (inc ECB)
- Conformity to be certified by firms utilising existing risk management and governance processes





Regulating financial products

Product regulation

- Minimum standards for products established by regulators
- Regulators must understand risks and calibrate rules effectively
 - Difficult in the face of fast-moving product innovation

Product governance

- Firms must establish processes for design and marketing of products that focus on user benefit
- Must be able to demonstrate case for user benefit based on internal analysis
- Harnesses information / data available to firms







Structure of internal processes

- Important to link AI compliance / data governance with product governance
- Ensure an overarching approach focusing on consumer benefit
 - Not just a 'tick-box' list of generic minimum requirements
 - Product governance should ensure focus on deploying AI to deliver clear benefit for consumers





Challenges with compliance

Short-termism

- Corporate penalties (even very high ones) insufficient to ensure compliance
- Adequacy of compliance is hard for investors to assess: unlikely to be priced into stocks
- Non-compliance creates long-tail risks (takes time to be discovered by supervisors)
- Stock-based pay creates incentives to skimp (Armour et al, 2020)
- Longer minimum vesting periods + Regulatory duty of care/responsibility (eg FCA Senior Managers Regime) can counteract this

